

# 7 QUESTIONS To Ask Before Buying Your Home

Because the savviest buyers don't just shop for houses — they make confident, informed decisions.



# Buying a Home Can Feel Exciting – Not Overwhelming



Buying a home is one of life's biggest transitions — whether it's your first, your next, or your forever home. It's where stories begin, memories grow, and legacies take root.

At Today's Home Real Estate, we believe confidence starts with clarity. That's why we created this guide — to help you ask the right questions before you buy. These same questions are what experienced homeowners revisit each time they make a move.

When you're ready, we'll be here to walk with you every step of the way — because at Today's Home, it's always more than just a house.

**“Every move tells a story.  
We're here to help you  
write yours.”** Deb Long

👉 Visit [ScheduleTimeWithUs.com](https://ScheduleTimeWithUs.com) to start your journey.

# The Questions Savvy Buyers Ask

The most savvy buyers pace themselves so they can think clearly.

The following seven questions will help you define your goals, understand your finances, and find a home that meets your needs today — which helps build your legacy for tomorrow.

Use this guide to jot down your thoughts or discuss them with your agent. Finding clarity now saves time, money, and stress later.

A woman with curly brown hair and glasses is sitting at a desk, looking down at a large document she is holding. She is wearing a black top and a necklace. The desk has a white mug, a notebook, and a laptop. In the background, there are framed pictures on the wall and a potted plant on the right.

**“Don’t just chase listings — understand what’s driving your move first.”**

# The Questions

## 1. What can I comfortably afford — not just qualify for?

Pre-approvals show what a lender will allow, but comfort (the standard of living you enjoy) comes from knowing what you can handle long-term. Consider your full budget — closing costs, mortgage, taxes, insurance, utilities, and maintenance — to buy with confidence instead of pressure.

## 2. How long do I plan to stay in this home?

Your timeline affects everything from financing choices to resale potential. A shorter stay may prioritize flexibility, while a longer one calls for stability, school zones, and community fit.

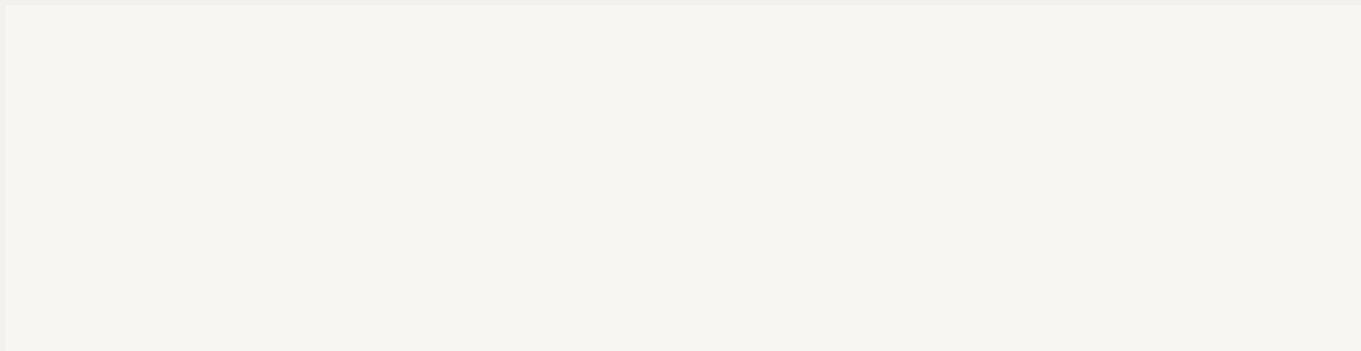
## 3. Which neighborhoods align with my lifestyle and goals?

Location isn't just about geography — it's about how you live. Think commute, schools, community feel, and resale trends. The right area supports both your daily life and your investment strategy.

# The Questions cont.

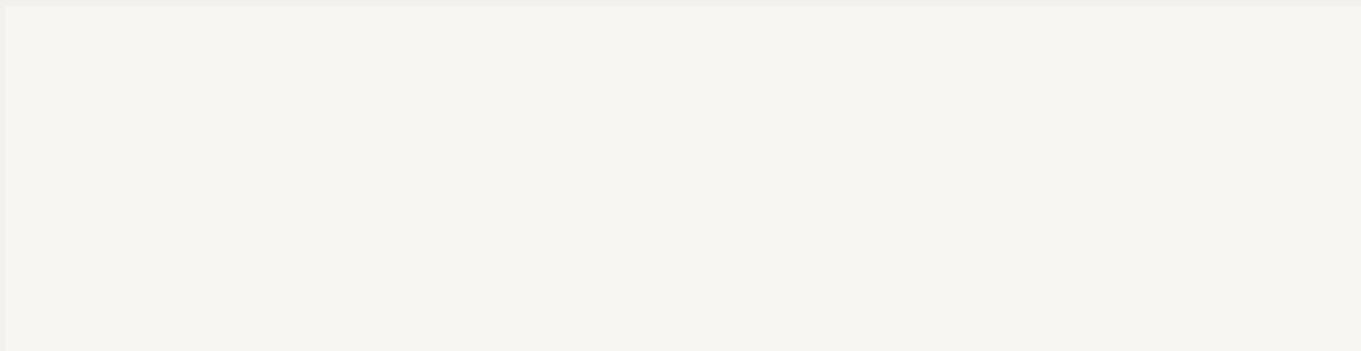
## **4. Am I truly ready for the responsibilities of ownership?**

Owning means caring for your home — financially and physically. From repairs to yard work, understanding what you are comfortable maintaining helps you choose a property that fits your capacity and peace of mind.



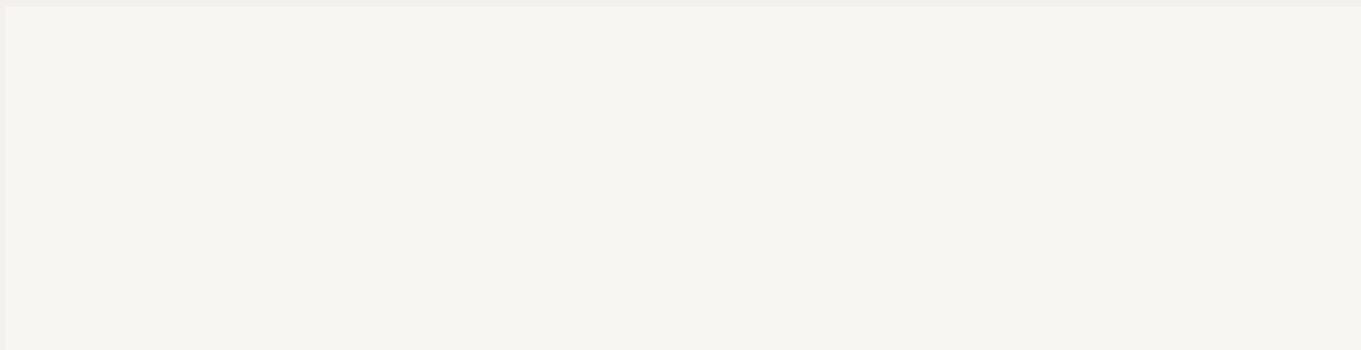
## **5. Do I understand the full cost of ownership?**

Beyond your monthly payment, consider additional expenses such as HOA dues, insurance, and maintenance. Knowing the true cost helps prevent surprises and keeps your investment sustainable.



## **6. Who's guiding me through this process — and do I trust them?**

The people you choose matter. A skilled, ethical agent, lender, and inspector can make the difference between high stress and total confidence. Trust experience, transparency, and heart.



# The Questions cont.

## 7. How does this home fit into my bigger story?

Every purchase shapes your legacy — where you build memories, community, and stability. Think beyond this year's needs. The right home supports your next chapter and reflects the life you're building.

### Pro Tip from a Today's Home Agent:

**"We'll help you match your goals to the right home — not just the next one you see."**



*It's always more than just a house!*

# Now You're Ready to Buy with Confidence

Buying a home isn't about having all the answers. It's about knowing what questions to ask and having someone who will answer them honestly.

If this guide helped you think differently or gave you peace of mind, that's by design. At Today's Home, our role is to walk with you through the process, explain what matters, and help you make decisions you feel good about long after closing day. When you're ready, we're here to talk through your situation and help you decide your next step.

Because with us, it's always more than just a house.

## Next step:

-  [Schedule a buyer discovery call](#) 
-  Or reach out with your questions, big or small  
(205) 588-8282

